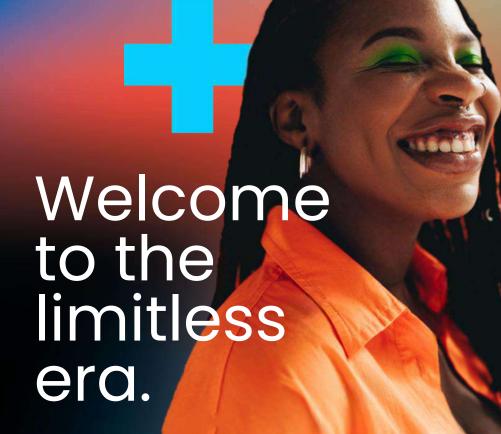
# CIEN

Culture Forward





Fueled by changing culture, new data possibilities, and the inspiring and powerful ways people come together.

We are bringing together amazing minds and fearless clients to redefine the near future of creativity and innovation to deliver transformative social and business impact.

#### A New Agency

Cien + is a leading strategy and business transformation accelerator, data and media consultants, and award-winning creative marketing agency harnessing the power of changing culture and data to unlock extraordinary opportunities.



(ACCELERATOR)

(STRATEGISTS)

CONSULTANTS

CONNECTORS

CREATIVE AGENCY

For a new Moment

# Our mission

We work with smart and fearless client partners and brands of all sizes across industries and geographies to empower them with Cultural Intelligence® to innovate, disrupt and grow at the speed of culture.

CIEN



# Future-Ready. Culture-First. Breakthrough, Always.

We are undergoing extraordinary demographic and cultural changes.

Creating a new set of opportunities. Requiring new approaches, insights, frameworks and teams.

#### Data Possibilities

Deeper Insights Personalization Relevant Media

#### Changing Culture

Consumer Trends \$4+ Trillion Multicultural Consumer

#### We're part of CULTURE + a 100% Independent Network for a New Mainstream



A Family of Cultural Intelligence® Solutions

#### Human Insights

Unlock Consumers And Community Mindsets, Drivers, And Barriers With Agile Ai-Driven Insights To Bridge Gaps And Create Culturally Relevant Connections

#### Strategy

Map Out Growth,
Connection Platforms
With Consumers, And
Campaign
Ecosystems That
Build Trust

#### Organizational Readiness

Cultural Intelligence Training And Market Accelerators Across The Organization

### Marketing & Community Engagement

Breakthrough Channels
And Community
Programs, And
Breakthrough
Campaigns That
Connect

#### Media

Relevant Media With Precision & Scale

humandot plus







#### Human-Centered Approach

#### Learn

Monitor and optimize campaign performance and KPIs on an ongoing basis.

#### Empathize

Build a deep understanding of the business needs, goals, key markets, the brand, the audience, the category, and cultural contexts at play.

#### Launch

Implement ideas applying top production standards.





Define the campaign KPIs, a clear strategic platform, articulating jobs to be done along the consumer journey, experiences, and the impact we need to create.

#### Build

Articulate the creative idea and tested solutions across touchpoints, media, partners, following breadth & depth market approach. Establish the measurement framework to monitor KPIs.

#### Create

Develop an organizing, creative idea, driven by data and inspired by culture, and sketch executions on each of the jobs to be done.

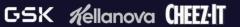
People-Centered
Driven by Data
Inspired by Culture

#### Companies Who Have Trusted Us











Genentech









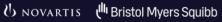






































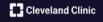






































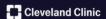




























#### INSIGHTS

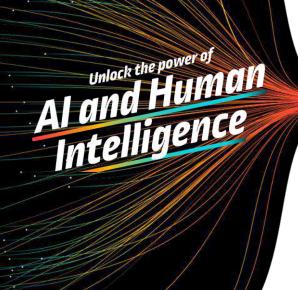
**About** 

#### humandot plus

We are disrupting the way we can mine insights and understand people, with inclusivity, agility and scale.

Our proprietary and published Ai-powered methodology taps into the digital voice of the people to understand how they think and feel about any topic, product, category, and brands and why, globally, without having to recruit anyone nor ask any questions.

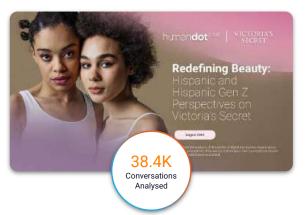
We unite the agility of Ai, and big data tools with the empathy of Human Intelligence and psychology-based frameworks to humanize data and decipher motivations, occasions, decision journeys, strategies to answer your burning questions straight from the unbiased and authentic voice of the people..



#### INCLUSIVE AGILITY & SCALE

Inclusive insights with agility and scale powered by our proprietary Al-market research tech and our stack of best of breed insights tools to better understand the why behind people's motivations and actions.

humandot plus











#### Luxe + Experiential Lifestyle

CIEN LUXE is our luxury and lifestyle hub working with leading luxury and lifestyle brands to identify new cultural, style and design trends and design campaigns and experiences that move people.

#### Leading The Luxe Conversation



Our leadership with its culture-first approach and pov is framing the future of a new form of luxury that is more diverse, intentional on all fronts, and immersive, delivering engagement and fandom.





# At The Speed of Culture





Our cultural foresight and trends team works with leading clients to map out new trends and creative opportunities, including experiential.





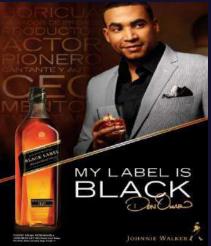


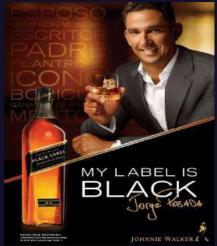
#### My Label Is Black Latino

For Johnnie Walker

Fully integrated creative and experiential campaign around iconic Latino living.









#### Cases

# Jaggermeister Latino lifestyle campaign

Creative and experiential around singular Latino identity, self-expression and pride connecting with brand ethos around unapologetic attitude.









**CELEBRAMOS LA** 























#### Hugo Boss Experiential Concepts

New innovation platforms and experiential engagement concepts with a focus on digital immersions and wellness.



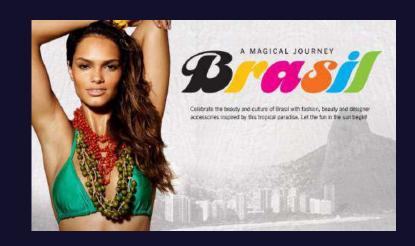




Cases

#### Brazil Country Tribute At Macy's

Created an experiential commerce platform with over 200 Brazil boutiques across Macy's stores.



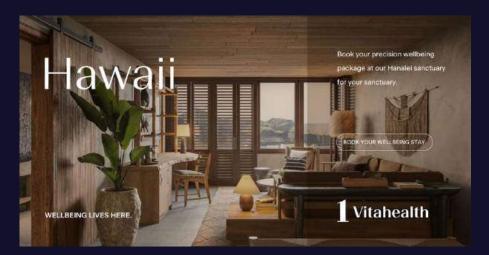






#### 1 Hotels Luxury Wellbeing

Partnered with leading luxury hotel group I hotels to launch their precision wellbeing concept in hanalei bay, Hawaii.





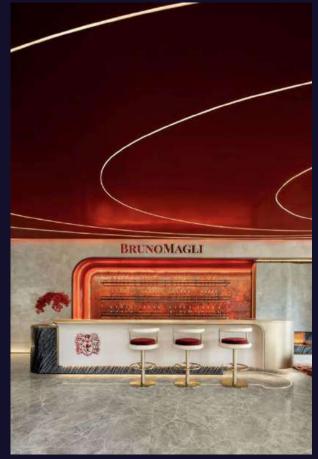


Cases

#### Bruno Magli's Italian Lifestyle







Repositioned brand with a focus on Italian lifestyle and heritage, and created experiential platform around the idea of La Dolce Vita.





# Body positive luxe

Repositioned dress wear brand leota into a body positivity movement, with a focus on content, ecofriendly design and a community of fearless women.









# Eco-chic outerwear

Positioned outerwear brand bernardo as eco-chic luxe with a focus on creative & innovation storytelling, making the brand the number one outerwear brand at Nordstrom.











#### New American Luxury

Reinvigorated Cole Haan as lifestyle brand with focus on functional everyday luxury, working with product innovation, design, merch & branding.









Cases

# It's in the Bagg

Repositioned baggallini as accessible luxury lifestyle brand, with elevated product, influencer campaigns, and a rollout in new york fashion week.





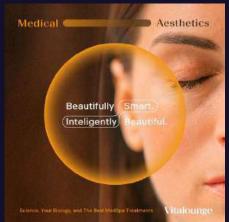


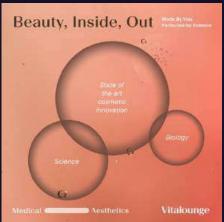


# The Future Of Beauty

Partnered with precision wellbeing brand Vitalounge to develop positioning, branding and marketing for their new medical aesthetics modality.







### Experiential Marketing

Transform your brand's presence with culturally relevant experiential marketing campaigns and activations that deeply connect with diverse audiences by celebrating and reflecting the unique cultural nuances of these communities. From vibrant live events and cultural festivals to innovative pop-up installations and digital engagements, we craft compelling experiences that foster genuine connections and lasting brand loyalty.

















#### Media

Amplify your message with precision, relevance and scale, through our inclusive digital media platform and curated network of influencers and content providers and destinations to reach millions with personalization and relevance, when and where it matters.





From mobile, to CTV, to digital out-of-home, we reach diverse audiences with scalable national breadth, to hyperlocal targeting capabilities.

33MM+

US Hispanic consumers per month nationally

16MM+

Black/AA consumers per month nationally

6.5MM+

AAPI community consumers per month nationally



#### In Summary, These Are The Ways We Can Help



Identify & Accelerate Impact & Growth Opportunities Discover and measure the size and opportunity that diverse and high-growth consumer segments and markets represent for your company/brand and implement a roadmap for inclusive marketing transformation and commercial growth.



Gain Inclusive Insights With Agility And Scale Leverage leading edge technologies to gain deep consumer insight, at scale. Understand, what is the sentiment of diverse consumer segments towards your product/ brand, what are the mindsets, barriers and drivers that motivate engagement. All powered by Al and tech.



Launch Culturally Relevant Campaign/ Content/ Partnerships Driven by data and inspired by culture, we take theory into action by designing relevant brand growth playbooks, and execute creative marketing campaigns, content and experiences that get to the hearts and minds of people.



Build Organizational Alignment And Capability We empower your teams to embed Cultural Intelligence® as a mindset in business planning, marketing and execution. We curate and bring assessment,s best practices and tools to empower and build capability across teams for sustainable success.



### CIEN

Thank You!